



DHAKA STOCK EXCHANGE LIMITED

DSE Tower, House No. 46 (level 3), Road No. 21, Nikunja, Dhaka-1229
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Appointment of **MANAGING DIRECTOR**

Dhaka Stock Exchange Ltd (DSE), established in 1954, is the leading Stock Exchange of the country having automated trading system that helps people make their investment decisions easier and lives better. DSE is a self-regulated and private sector entity under regulatory framework of Bangladesh Securities and Exchange Commission (BSEC).

DSE is searching for the position of the Managing Director with proven leadership skills, experience on capital market products and technology, as well as a robust track record of success and achievements. The incumbent will be responsible to the DSE Board of Directors for overall Management of DSE.

KEY DELIVERABLES

Strategic/Managerial:

- Leading DSE, a demutualized and self-regulatory organization in accordance with applicable Acts, Rules and Regulations etc.;
- Developing strategic plan to transform DSE into a globally competitive brand by stabilizing and professionalizing the whole Exchange;
- Developing plans and providing visionary guidelines for short, medium and long term actions for strategic and operational activities to meet the objectives of the Exchange;
- Requires to be marked by outstanding achievements;
- Being instrumental in developing DSE's trajectory of transformation, innovation and market recognition by implementing its business strategies;
- Having leadership qualities demonstrated in intense and challenging operating environment, requires to be exemplary and his vision and passion will ensure DSE to continue a force to be reckoned with in Bangladesh and beyond;
- Leading the development and execution of long-term strategies, with the goal of increasing shareholder value;
- Holding a pinnacle position in DSE through shaping it with driving vision to the ultimate goal to make a real difference;
- Ensuring proper administration, governance within DSE and its regulated organizations;
- Managing the business focusing long-term financial stability;
- Seeking new, increasing and diversifying revenue streams and managing costs to improve financial sustainability;
- Developing and implementing KPI based performance and incentive management scheme;
- Formulate recommendations to the Board regarding strategic planning, policies and decision making.

Product, Technology and Business Development:

- Driving service and product development including but not limited to the areas of listing; sponsors and market participants;
- Rolling-out of products and services;
- Understanding exchange's technology and market automation;
- Supporting securities market liquidity building initiatives;
- Shaping and extending market opportunities;
- Opening new horizons and dimensions for DSE;
- Building alliances and partnerships with other renowned organizations local and globally with required key skills;
- To thrive DSE be a prudent and an inspiring leader with a business mindset and be able to see the big picture in a variety of settings and taking actions to enhance the DSE's cash flow while keeping the human factor in perspective;
- Developing and executing the company's business strategies;
- Preparing and implementing comprehensive business plans to facilitate achievement;
- Identify new services and business opportunities;
- Developing excellent working relation with the stakeholders;
- Responsible for media presence to represent DSE;
- Build trust relations with strategic partners and stakeholders and act as a point of contact for important stakeholders.

Qualification & Experience:

The candidate must have at least any of the following educational qualification and professional experiences:

- (a) At least Bachelor in business, economics, statistics, mathematics or law including not less than 10 (ten) years management experience;
- (b) Professional designation like CFA, CA, CMA, CS, CPA etc., including not less than 10 (ten) years professional experience;
- (c) In respect of exceptional candidate with international exposure in capital market or relevant field, the above qualification may be relaxed by the Board of the Exchange mentioning the reason thereof.

In addition, any additional degree on Information Technology/Computer Science will be considered as an added qualification while assessing the applicant for the position of Managing Director.

Requirements:

- Minimum 10 years' experience in managing reputed financial or capital market related organization(s) including experience of top Management Level, particularly CEO/ MD/ DMD/ Joint Secretary or equivalent Position;
- Proven strategic Leadership role in a Capital Market related organization or a reputed Financial Institution(s);
- Strong practical knowledge on financial market structure along with relevant Acts, Rules and Regulations;
- Age must not exceed 62 years as on last date of submission of application.

Competency and Skill:

- Able to clearly articulate the vision of the organization and to ensure a focus on achieving agreed KPI's;
- Possessing highest management capabilities/understanding to run a large organization;
- Strong understanding of global financial markets, technology and the direction and opportunities for financial systems and capital market of Bangladesh;
- Excellent presentation and communication skills with regulators, other stakeholders and high level executives.

MD/CEO shall be responsible for:

- (a) designing measures to protect the interest of investors and shareholders of the Exchange;
- (b) free, fair, transparent and efficient management and operation of the Exchange;
- (c) effective administration and efficient financial and general management of the Exchange including management of its human resource functions;
- (d) market related information technology of the Exchange;
- (e) controlling and directing the officers and staff of the Exchange;
- (f) ensuring disclosure of all price sensitive/material information in the manner prescribed by the Commission or the Exchange;
- (g) adopting necessary measures to pre-empt conflict of interest;
- (h) providing extensive financial education to investors, general public, market intermediaries, listed companies and others related to the capital market;
- (i) discharging all other duties and responsibilities delegated by the Board from time to time;
- (j) representing the Exchange before the Commission and any other authority concerned;
- (k) forming management committee(s) to oversee the selection, promotion and disciplinary functions related to employees, below the rank of Company Secretary and equivalent, of the Exchange; and
- (l) carrying out the policy, directive, guideline or order issued by the Commission;

The applicant should have proven leadership skill, sound technical knowledge and experience related to capital market. He or she should have an excellent track record of success and achievements in the capital market and financial sectors. The Managing Director will be responsible for the general management of DSE's operations and need to demonstrate excellent administrative, strategic, and business management skill. Successful candidate will have overall responsibility of DSE, oversee implementation of strategic value addition projects, and maintain relationship with the stakeholders.

Compensation Package: Attractive compensation package will be offered to the really deserving candidate.

The appointment will be contractual basis and a term of contract will not be exceeding 3 years, which may be renewed for another term. Candidates having above mentioned qualification, experience and competency are requested to forward an application with full resume along with two passport size photographs by 06 November, 2022 to the **Head of HR** of Dhaka Stock Exchange Limited, DSE Tower, House No. 46 (level 3), Road No. 21, Nikunja, Dhaka-1229.

Please mark the envelope as **"Application for the position of Managing Director"**. The recruitment of MD of DSE will be guided by the Regulation 10 of Dhaka Stock Exchange (Board and Administration) Regulations, 2013.

DSE reserves the right to accept/reject any application without assigning any reason whatsoever. Only short-listed candidates will be contacted.